

# Q: What is Niban granular bait?

A: Niban is a weather resistant granular bait that can be broadcast-applied or placed in containers. Niban contains boric acid as the active ingredient along with other food source ingredients that attract insects. Insects consume the bait and share it with the colony, killing the insects and the colony. Niban is a broad-spectrum insect bait.

### Q: Can Niban be applied in wet conditions?

A: Niban will stay effective up to several weeks in wet environments, which include exterior perimeter areas with 6-8 inches of standing water. The formulation prevents the boric acid from leaching out of the particle.

### Q: What spreaders are recommended when using Niban?

A: Standard Scotts®-type spreaders are recommended if not using a Comfort Grip container. Check your spreader's directions and the Niban label directions to determine the right setting for the correct amount of needed per sq. ft. The 4 lb. Niban Comfort Grip shaker container can be used as is.

# Q: Is Niban good to use against carpenter ants?

A: Yes. Niban is very effective against carpenter ants. Simply spread in areas where you see activity or around prime food/nesting sites like wood piles.

#### Q: What about fire ants?

A: Fire ants are a public health pest and are not listed on the Niban label, so we cannot recommend Niban against this invasive insect. However, since they are ants, we assume they would consume Niban as do all other ants.

# Q: Do I apply Niban differently for different insect pests?

A: Not necessarily. Niban is designed as a ubiquitous bait for a large swath of insect pest species. Species exhibit different foraging patterns, and Niban is designed to take advantage of all different insect behaviors to facilitate maximum bait foraging and intake.

#### Q: What is the difference between Niban and Niban-FG?

A: The bait particle size variance in Niban-FG ("Fine Granular") is smaller than Niban.

#### Q: Why would I use Niban-FG instead of Niban?

A: Niban-FG is ideal for the treating areas with very small and tight cracks and crevices and is easily used with a hand duster. It can also be ideal to use against very small insect pests, such as very small ant species, German cockroaches. Niban-FG is also frequently used to irradicate silverfish.

#### Q: How cost affective is Niban versus the other granules I'm using?

A: Our Niban label is less restrictive than others and allows you to apply directly where pests are active versus applying a specific volume to so many square footage areas. This results in a broader use pattern facilitating

greater potential efficacy. Niban is also available in a bulk 40-pound container, which makes it very cost effective.

# Q: How else can Niban positively affect my bottom line?

A: Niban can be applied in rainy weather, preventing loss of revenue from service call. Being able to apply in the rain helps keeps technicians working.

# Q: Is Niban repellant or non-repellant?

A: As a bait, Niban is non-repellant, so it can be placed in separate containers and/or scattered without the worry of flushing pests out of their harborage areas and causing greater issues.

## Q: How can I incorporate Niban in my rotation program?

A: Niban is an excellent bait to start the pest season. Killing target pests will reduce populations of associated predators such as spiders and scorpions.

### Q: What unique solutions to common pest problems can Niban help with?

A: Rodent boxes: Place Niban in and around rodent bait boxes where slugs and snails enter and consume the rodent bait. Niban will kill the slugs and snails, leaving the rodent bait available for the real targeted pests – rodents.

### Q: Is there a best time of year to use Niban?

A: No, not necessarily. However, it is advantageous to use Niban at the beginning of the pest season because of Niban's attractiveness to a multitude of pest insects, ants in particular.

## Q: Is rotating Niban required when using in an IPM Program?

A: Rotation of products is always recommended. However, the active ingredient of Niban, boric acid, does not exhibit any insect resistance and can be used continuously throughout the year.

#### Q: Can I mix Niban with other baits?

A: Yes. You can use additional baits in conjunction with Niban and also mix a different granular bait or another food source with Niban.

#### Q. Why is the active ingredient only 5%. Wouldn't higher be better?

A. Third-party efficacy comparison testing between 5% and 10% loading levels showed virtually no difference in the amount of bait that needed to be consumed to reach a 90% kill and higher. The results show that you CANNOT apply half as much bait to get the same kill. Additionally, it is only liquid termiticides that require application at the full label rate. With Niban you can always apply less bait if that gets the job done.



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