



# Product Guidebook



Nisus Corporation has one goal that guides everything we do: help our customers

**GROW.**

In the Pest Control Division, this means creating products that save you money by reducing cost and reducing labor. We also create programs to help you grow your customer base and create new revenue streams. Plus, it means delivering the highest quality product on a consistent basis.



# WDO INSECTICIDES

## PRODUCT

## ACTIVE INGREDIENTS

## PACKAGING SIZES

## BENEFITS

### Bora-Care®



Disodium Octaborate  
Tetrahydrate (DOT)

**1 Gallon Container:**  
4 per Case, 36 Cases  
per Pallet  
**5 Gallon Container:**  
32 per Pallet

A penetrating wood treatment that kills and prevents termites, carpenter ants, wood boring beetles, and decay fungi. To be used as a new construction primary treatment or as a remedial treatment.



### Bora-Care® with Mold-Care®



Disodium Octaborate  
Tetrahydrate (DOT)  
and Didecyl Dimethyl  
Ammonium Chloride

**Dual Chamber  
Mold-Care 1 Pint &  
Bora-Care 1 Gallon  
Container:**  
2 per Case, 40  
Cases per Pallet

A co-pack of products that includes Mold-Care to kill existing mold and Bora-Care to help inhibit growth of over 50 types of wood decay fungi. Used on wood surfaces in new and existing construction, as well as flood restoration.



### Jecta®



Disodium Octaborate  
Tetrahydrate (DOT)

**10 fl. oz. Tube:** 6 per  
Carton, 4 Cartons per  
Case, 44 Cases  
per Pallet

A concentrated borate gel for drill and inject applications to large wooden beams, or sealed and painted wood. Controls and prevents decay fungi, carpenter ants, termites, and wood-destroying beetles.



### PenaShield®



Disodium Octaborate  
Tetrahydrate (DOT)

**1 Gallon Container:**  
4 per Case, 36 Cases  
per Pallet

A ready-to-use wood preservative that both kills and helps prevent termites, carpenter ants, wood boring beetles and decay fungi. Apply to new or existing outdoor wood projects before staining or sealing.



### Tim-bor® Professional



Disodium Octaborate  
Tetrahydrate (DOT)

**1.5 lb. Bag:** 8 per  
Case, 150 Cases  
per Pallet  
**25 lb. Pail:** 48 Pails  
per Pallet








A water-soluble borate powder to be used as a wood preservative, fungicide, and insecticide for the control and prevention of wood decay fungi, drywood termites, and carpenter ants.



# GENERAL PEST INSECTICIDES

PRODUCT	ACTIVE INGREDIENTS	PACKAGING SIZES	BENEFITS
<p><b>DominAnt®</b> Liquid Ant Bait</p> 	<p>Sodium Tetraborate Decahydrate (Borax)</p>	<p><b>16 fl. oz. Bottle:</b> 12 per Case, 90 Cases per Pallet <b>1 Gallon Container:</b> 4 per Case, 48 Cases per Pallet</p>	<p>Developed with attractants to quickly attract sweet-eating ants. Helps control and kill common household ants and their colonies.</p> 
<p><b>DominAnt® 1%</b> Liquid Ant Bait</p> 	<p>Sodium Tetraborate Decahydrate (Borax)</p>	<p><b>1 qt. (32 oz.) Bottle:</b> 12 per Case, 44 Cases per Pallet</p>	<p>Specifically formulated for very large or multi-queen ant colonies. DominAnt 1% has all the attractants of regular DominAnt, but with a 1% active ingredient. The lower AI allows for greater consumption, which helps spread the bait throughout the larger colonies.</p> 
<p><b>Fireback®</b></p> 	<p>Pyrethrins, Piperonyl Butoxide, Permethrin</p>	<p><b>17 oz. Can:</b> 12 per Case, 112 Cases per Pallet</p>	<p>A general purpose contact insecticide that kills bed bugs, fleas and ticks (adults and larvae), and 20 other listed pests. Kills crawling and flying insects and provides residual protection for up to three months. For indoor or outdoor use; non-staining.</p> 
<p><b>Magnetic Roach Bait™</b></p> 	<p>Boric Acid</p>	<p><b>1.23 oz. Syringe Reservoir:</b> 4 per Carton, 5 Cartons per Case, 192 Cases per Pallet</p>	<p>A crack and crevice treatment that combines a boric acid active ingredient with food-grade ingredients that are commonly found in commercial and residential kitchens to give cockroaches an irresistible taste.</p> 

# GENERAL PEST INSECTICIDES

PRODUCT	ACTIVE INGREDIENTS	PACKAGING SIZES	BENEFITS
<p><b>Niban®</b> Granular Bait</p> 	Orthoboric Acid	<p><b>4 lb. Comfort Grip® Shaker:</b> 6 per Case, 40 Cases per Pallet <b>10 lb. Bag:</b> 4 per Case, 52 Cases per Pallet <b>10 lb. Bag Bulk Pack:</b> 100 Bags per Pallet <b>40 lb. Box:</b> 48 per Pallet</p>	<p>A weatherized granular borate bait used outdoors or indoors to kill and control cockroaches, ants, silverfish, crickets, carpenter ants, earwigs, slugs, and snails.</p> 
<p><b>Niban®-FG</b> Fine Granular Bait</p> 	Orthoboric Acid	<p><b>1 lb. Bottle:</b> 12 per Case, 60 Cases per Pallet <b>4 lb. Container:</b> 6 per Case, 32 Cases per Pallet</p>	<p>A moisture-resistant, fine granular borate bait similar to Niban consisting of fine particles that can be dusted into cracks, crevices and voids. It can be used indoors and outdoors to kill and control silverfish, earwigs, cockroaches, ants, and carpenter ants.</p> 
<p><b>Nibor-D®</b></p> 	Disodium Octaborate Tetrahydrate (DOT)	<p><b>1 lb. Bag:</b> 10 per Case, 150 Cases per Pallet <b>5 lb. Container:</b> 6 per Case, 32 Cases per Pallet <b>15 lb. Container:</b> 80 per Pallet</p>	<p>A borate powder used as a dust, foam, or liquid in crack, crevice, spot, or void applications. Prevents and controls cockroaches, small flies, ants, carpenter ants, crickets, silverfish, earwigs, boxelder bugs, cluster flies, centipedes, millipedes, mildew, and fungi.</p> 
<p><b>Nibor-D® + IGR</b></p> 	Disodium Octaborate Tetrahydrate (DOT), Pyriproxyfen Insect Growth Regulator (IGR)	<p><b>21 oz. Can:</b> 6 per Case, 148 Cases per Pallet</p>	<p>A ready-to-use aerosol foam that targets small flies, cockroaches, and other listed pests. Quickly apply to voids, drains, cracks, crevices and non-food contact surfaces. Cans feature an up-down valve for 360° application, a full cone spray actuator for regular spray applications, and a drain actuator with a 17" semi-rigid detachable hose.</p> 

# DUAL-USE INSECTICIDES AND CLEANERS

## PRODUCT

## INGREDIENTS

## PACKAGING SIZES

## BENEFITS

### Nisus DSV™



Four Types of Quaternary Ammonium Disinfectants

**1 Quart Container:**  
12 per case, 90 cases per Pallet  
**1 Gallon Container:**  
4 per Case, 44 Cases per Pallet

A concentrated disinfectant, sanitizer, virucide, cleaner, mildewstat, and fungicide. Kills a broad spectrum of viruses, bacteria, and fungi, plus small flies in drains and non-food contact surfaces. One gallon of concentrate makes up to 65 gallons of solution, depending on use. For use disinfecting water-damaged areas and public facilities.



### Steri-fab®



Alcohol, Phenothrin, Two Types of Quaternary Ammonium Disinfectants

**1 Pint Bottle:** 12 per Case, 60 Cases per Pallet  
**1 Gallon Container:**  
4 per Case, 50 Cases per Pallet  
**5 Gallon Container:**  
1 per Case, 36 Cases per Pallet

Steri-fab is a ready-to-use nonresidual, multipurpose spray that kills bed bugs, lice, ticks, mites, and other listed pests, while eliminating microorganisms and odors. Steri-fab can be applied to mattresses, upholstered furniture, carpets, and other soft surfaces. It can also be used as a disinfectant on hard surfaces.



# FOAMING AGENT

## PRODUCT

## INGREDIENTS

## PACKAGING SIZES

## BENEFITS

### Profoam® Platinum



Sodium Decyl Sulfate, Sodium Lauroampho Acetate, Sodium Lauryl Sulfate (not a spray adjuvant)



**1 qt. Bottle:** 6 per Case, 90 Cases per Pallet  
**1 Gallon Container:**  
4 per Case, 48 Cases per Pallet

A non-repellent foaming agent that can be used to foam voids, cracks, and crevices with pesticides. Safe to use in food establishments.





**NOTE:** Profoam Platinum is a foaming agent and is **NOT** a pesticide.

# BIO-SANITATION

PRODUCT	INGREDIENTS	PACKAGING SIZES	BENEFITS
<p><b>Bac-Azap®</b></p> 	7 Strains of Microbes	<p><b>1 qt. Bottle:</b> 12 per Case, 44 Cases per Pallet</p> <p><b>1 Gallon Container:</b> 4 per Case, 48 Cases per Pallet</p>	<p>A blend of specialized microbes that consume fats, oils, grease, carbohydrates, proteins, and other organic matter. Use in commercial and residential kitchens, garbage receptacles, bathrooms, drains, etc. to reduce the buildup of organic wastes. Use during and after rodent, cockroach, and wildlife activity, and after dead animal removal to help break down and eliminate odors caused by organic sources.</p> 
<p><b>Foam Fresh®</b></p> 	7 Strains of Microbes	<p><b>18 oz. Can:</b> 8 per Case, 90 Cases per Pallet</p>	<p>Foaming action delivers seven microbial strains to help reduce the buildup of organic waste. Microbes digest organic buildup, helping to reduce debris and to eliminate sources odors in cracks, crevices, drains, garbage disposals, bathrooms, beverage lines, dumpsters, recycling bins, animal and wildlife activity, and even smoke.</p> 

**NOTE:** Bac-Azap and Foam Fresh consume fats, oils, and grease, as well as other organic material. They are **NOT** pesticides.

# CLEANER

PRODUCT	INGREDIENTS	PACKAGING SIZES	BENEFITS
<p><b>Mold-Clean®</b></p> 	Sodium Hypochlorite, Disodium Metasilicate	<p><b>1 Gallon Container:</b> 4 per Case, 48 Cases per Pallet</p>	<p>A ready-to-use, pleasantly scented wood and surface cleaner formulated to remove stains caused by mold and mildew. Cleans and brightens weathered wood.</p> 

**NOTE:** Mold-Clean is a stain remover and is **NOT** a pesticide.

# 25-B PRODUCTS

## PRODUCT

## ACTIVE INGREDIENTS

## PACKAGING SIZES

## BENEFITS

### Snake Out®



Cinnamon Oil, Clove Oil, Cedar Oil, Other Ingredients

**4 lb. Comfort Grip Shaker:** 6 per Case, 40 Cases per Pallet  
**25 lb. Pail:** 80 per Pallet

Made from essential oils of cinnamon, clove, and cedar that snakes find offensive or alarming. An easy-to-apply powder that can be dusted into voids and crevices, as well as any place snakes are not wanted.



### Web Out®



Thyme Oil, Lemon-grass Oil, Citronella, Sodium Lauryl Sulfate

**1 qt. Bottle:** 12 per Case, 44 Cases per Pallet  
**1 Gallon Container:** 4 per Case, 48 Cases per Pallet

Made from essential oils and vinegar. Kills spiders and makes webs easier to remove, also helps prevent spider web attachment on surfaces that may support them. Acts as a contact pesticide to kill and repel other general pests.





# PESTS

See individual product labels for specific species.

	Bora-Care	Bora-Care w/Mold-Care	DominAnt & DominAnt 1%	Fireback	Jecta	Magnetic Roach Bait	Niban	Niban-FG	Nibor-D	Nibor-D + IGR	Nisus DSV	PenaShield	Steri-fab	Tim-bor Professional	Web Out
<b>Ants*</b>	●		●	●	●		●	●	●		●	●	●	●	●
<b>Bed Bugs</b>				●									●		
<b>Beetles</b>	●	●		●	●				●	●		●		●	
<b>Boxelder Bugs</b>	●								●						
<b>Centipedes</b>				●					●			●			
<b>Cockroaches</b>	●			●	●	●	●	●	●			●			
<b>Dust Mites</b>									●			●			
<b>Earwigs</b>	●			●		●	●	●							
<b>Firebrats</b>				●									●		
<b>Fleas</b>				●					●			●			
<b>Flies (large)</b>				●					●	●		●			
<b>Flies (small)</b>				●					●	●					
<b>Crickets (general)</b>	●			●		●	●	●							●
<b>Mole Crickets</b>				●		●	●								
<b>Lady Beetles</b>									●						
<b>Lice</b>													●		
<b>Millipedes</b>	●			●					●						
<b>Mosquitoes</b>				●									●		●
<b>Moths</b>				●											
<b>Pill Bugs</b>				●									●		
<b>Scorpions</b>				●											
<b>Silverfish</b>				●		●	●	●					●		
<b>Sowbugs</b>				●									●		
<b>Snails &amp; Slugs</b>						●									
<b>Spiders</b>				●		●	●						●		●
<b>Termites</b>	●	●										●		●	
<b>Ticks</b>				●									●		
<b>Wasps &amp; Hornets</b>				●											

\* Not all ant species are approved via label, see individual product labels for specific ant species.

# STRENGTH THROUGH DIVERSIFICATION

You can strengthen your company by diversifying your offerings. Adding a new area of service or expanding into new markets will make your company stronger. Nisus can help in the following areas:

## UNLIMITED GROWTH POTENTIAL

You can create growth with Bora-Care termite new construction treatments by gaining new customers and converting them to general pest customers. You will be creating two recurring revenue streams with annual termite renewals and quarterly general pest accounts.



## COMMERCIAL ACCOUNTS

Your company will gain new commercial accounts with our small fly program. Small flies continue to be a problem for most commercial kitchen accounts, even those with a pest company. This program gets you in the door, then you can build on that success.



## BIO-SANITATION SERVICE

Add bio-sanitation services to your commercial and residential routes with Bac-Azap Bio-Sanitation Liquid and Foam Fresh Bio-Sanitation Foam. Bio-sanitation cleans tough areas where bio-film builds up around equipment legs, in corners, cracks, crevices, and drains where normal cleaning methods are insufficient. Commercial accounts have cleaning budgets that are much larger than pest control budgets.



## GRANULAR BAIT

Niban affects target species. Non-target species like bees and butterflies do not eat the bait, and customers appreciate that. You can also save money by switching from granular insecticides to granular baits. Rainy weather and heat do not stop application and will not slow down your technicians.

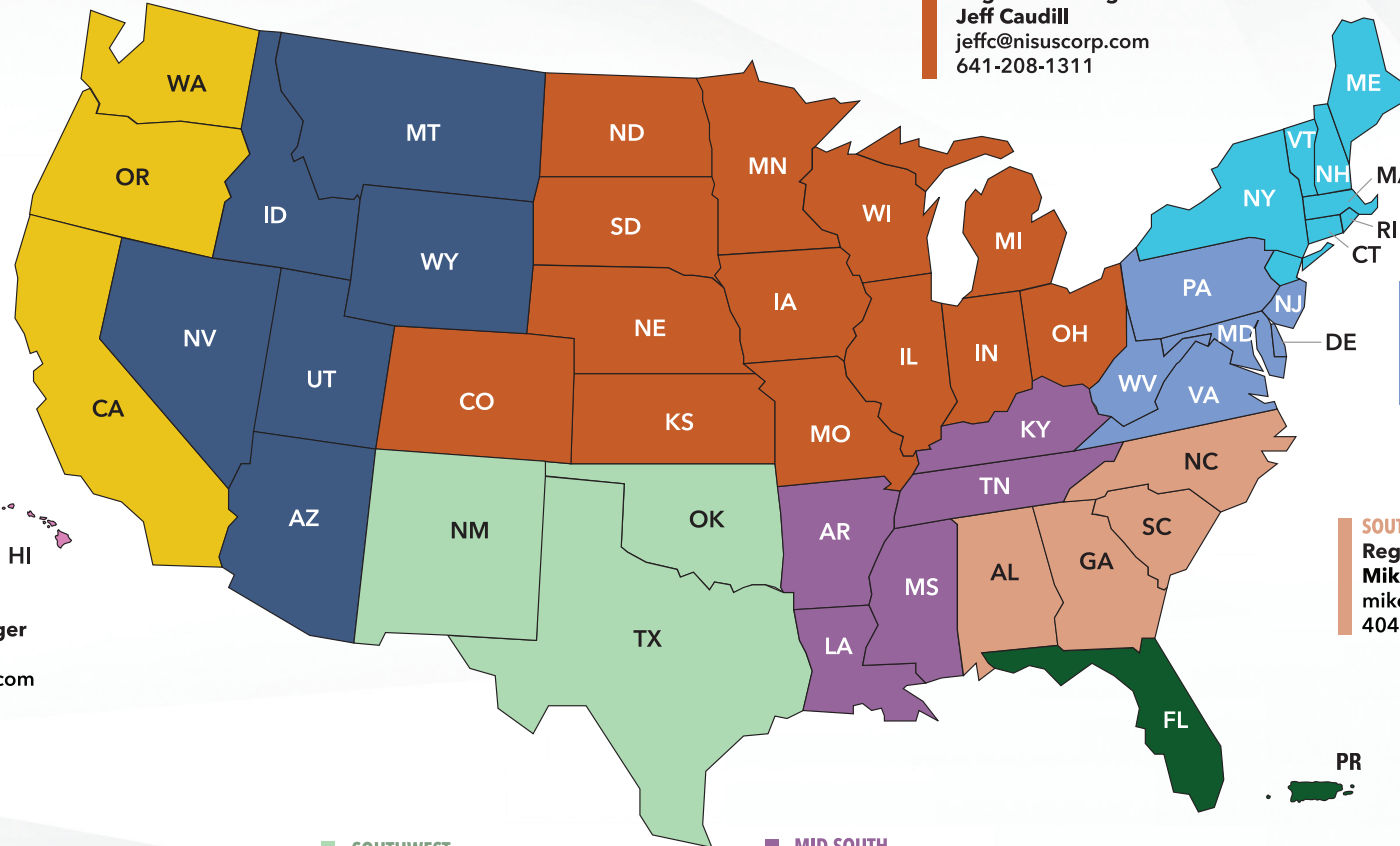


# SALES TERRITORIES - 2024



**Lee Barrett, President**  
leeb@niscuscorp.com | 865-206-4279

For technical support:  
technical@niscuscorp.com  
regulatory@niscuscorp.com



**PACIFIC COAST**  
Territory Manager  
**Javier Ramos**  
javierr@niscuscorp.com  
951-532-7365

**HAWAIIAN ISLANDS**  
Territory Manager  
**Sanya Brandow-Kettler**  
sanyab@niscuscorp.com  
808-798-9916

**WEST**  
Regional Manager  
**Jim Sparks**  
jims@niscuscorp.com  
801-698-3504

**INTERNATIONAL**  
**Lee Barrett**  
leeb@niscuscorp.com  
865-206-4279

**SOUTHWEST**  
Regional Manager  
**Marty Keane**  
martyk@niscuscorp.com  
214-766-8383

**MID-SOUTH**  
Director of Business Development,  
Pest Control Division  
**Harry Bryan**  
harryb@niscuscorp.com  
865-406-9710

**MIDWEST**  
Regional Manager  
**Jeff Caudill**  
jeffc@niscuscorp.com  
641-208-1311

**NORTHEAST**  
Regional Manager  
**George Williams**  
georgew@niscuscorp.com  
646-531-2490

**MID-ATLANTIC**  
Regional Manager  
**John Singletary**  
johns@niscuscorp.com  
571-369-0879

**SOUTHEAST**  
Regional Manager  
**Mike Purcell**  
mikep@niscuscorp.com  
404-450-0531

**FLORIDA & PUERTO RICO**  
Regional Manager  
**Charlene Mertz**  
charlenem@niscuscorp.com  
407-375-6313



**NISUS<sup>®</sup>**

**Better science for a better world.**

Nisus Corporation | Rockford, Tennessee | 800.264.0870 | [www.nisuscorp.com](http://www.nisuscorp.com)

**Always read, understand, and follow the label, SDS, and regulations.**

Bac-Azap, Bora-Care, Comfort Grip, DominAnt, Fireback, Foam Fresh, Jecta, Magnetic Roach Bait, Mold-Care, Mold-Clean, Niban, Nibor-D, Nisus DSV, PenaShield, Snake Out, Web Out, Nisus and Nisus Corporation are trademarks or registered trademarks of Nisus Corporation. ProFoam is a registered trademark of NPD Products Ltd. and is manufactured and distributed by Nisus Corporation. Tim-bor is a registered trademark of U.S. Borax, Inc. and is used under license. Steri-fab is a registered trademark of Castoleum Corporation and is distributed by Nisus Corporation. ©2024 Nisus Corporation #PRBK-0324